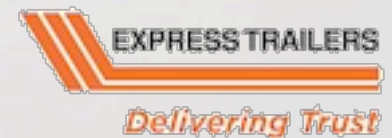


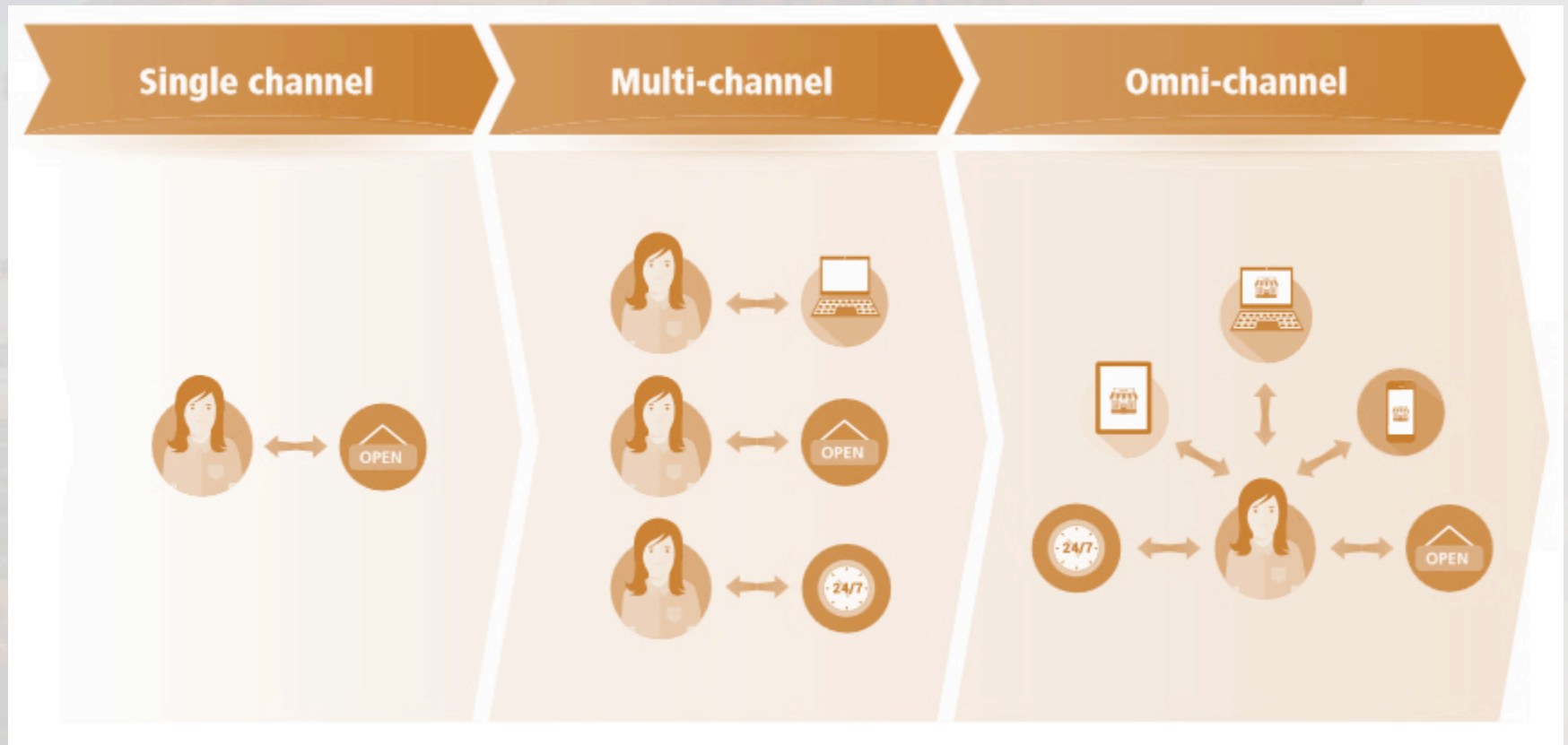


Delivering Trust!

Delivering to an online world...



Paradigm shift in traditional retailing



Paradigm shift...continued

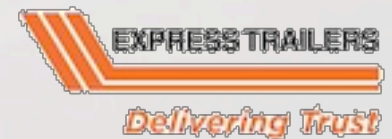
- /// Your customer – ever more engaged online
- /// From 1.6 billion to over 5.6 billion smartphone subscriptions by 2019
- /// “Showrooming”, “Webrooming” and “e-shopping”
- /// Omni-channel shoppers spend between 15 and 30% more than traditional shoppers
- /// Brick and mortar stores – the experience

Charles Darwin's theory

Adapt

or

Perish



Threat? Or Opportunity?

- /// Probably a threat to traditional retailing
- /// In-store customer experience is hard to replicate online
- /// Technology shifts are moving towards sophistication
- /// Customers embracing technology (even locals)
- /// Webrooming and showrooming
- /// Global marketplace
- /// Business model (margins, inventory holding)

Embracing change – 3 core functions

- /// A seamless e-commerce platform that integrates in-store and online offers of your catalogue
- /// A safe compliant payment gateway accepting major credit and debit cards, with a sponsoring bank providing a merchant account that least disrupts your cashflow (by withholding chargeback monies)
- /// A predictive and responsive logistics provider to deliver your online sales to your customers, locally or worldwide.

Bridging your gaps

/// Shared e-commerce platforms

/// Trade finance

/// Managed warehousing

/// Interface with logistic partners

Innovation towards the evolution of our solution

- /// Experience in export
- /// Coverage of our network
- /// Dedicated partners abroad
- /// Capacity to innovate
- /// Propensity towards investment

Predictive logistics - The process



The process behind the process



Order Processing
Picking & Dispatching



Packing &
Labeling



Delivery through
our Network



Consignment



The Process behind the process

Simplified



Login



Packaging

€0.00

Buy in Europe or sell globally. Easy.

No size or weight limitations. Low risk. Low cost.

I want to ship from

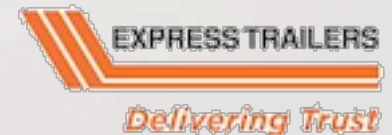
Malta

to

Denmark

Postcode

PROCEED



Key Results Areas

- Automated communication with logistics platform
- Rule-setting for automated selection of logistic partner
- Picking, packing and delivery
- Tracking
- Full satisfaction of customer
- Affordability
- Trust

Thanks

