

### Malta Enterprise Scheme Business Advisory Services



## Incentive Description

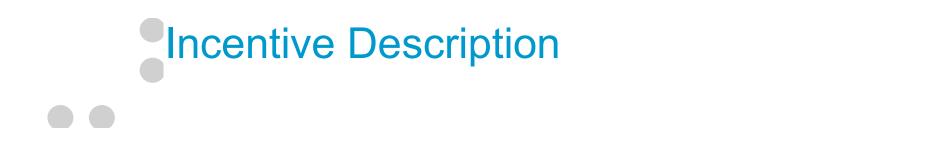
The scheme aims to provide tailored business advice to undertakings. Each advisory service will address various aspects, key to the completive development and growth of the undertaking.

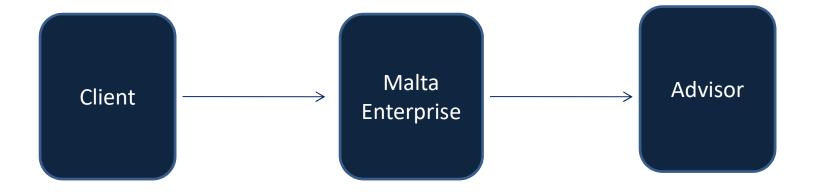


Eligible Undertakings

Aid under this incentive may be granted to all enterprises excluding, public entities and by state aid regulations (vide Section 5).









Incentive Description

Advisory services is provided in two stages:

• Stage 1: involves a preliminary investigation of particular areas which the undertaking wishes to address. This stage is financed by Malta Enterprise through *de minimis* aid and is completed in around **10** hours or less.

• Stage 2: provides focused consultancy, support and handholding and will be part financed by Malta Enterprise.



### Preferred areas

- •Strategic Consulting
- •Business Start –Up Support
- •Financial Planning
- •Sales and Market Development



Application

An undertaking interested in this service must apply on the official application form indicating the key requirement(s) which should be addressed through the business advice. Application should include the following documentation:

Copy of VAT Certificate (if applicant owns a VAT number)
De minimis Aid Declaration Form

Copy of Identification Card



# Possible new areas

- •Digitisation
- •Energy Audit
- •Environmental Audits
- Technology Transfer





# MALTAENTERPRISE

Malta Enterprise Schemes Certify (Tax Credits)

## General Overview

... to encourage eligible undertakings to continuously improve the quality of their products, services and processes, through the attainment of industry recognised certifications, quality marks, licences...

... achieve growth in international markets...





Eligible Costs	%
Consultancy	50%
	Capped at €2,500
Certification	75%







The tax credit shall be utilised from the first year of assessment following the date of the Incentive Entitlement Certificate issued by the Corporation and any unutilised tax credits may be carried forward to the next two (2) years of assessment.





#### € 25,000 for the duration of the Incentive



# Qualifying Certifications, Quality Marks, Licenses

**Approved Certifications** 

The Corporation published a list of qualifying Certifications on the Corporation's website. The list includes any capping that may have been established by the Corporation in relation to a Certification.



### List of Approved Certifications

<b>Approved Certifications</b>	
CE Marking	A certification is only eligible
	when an independent
	conformity assessment is
	required from a Notified
	Body.
НАССР	
ISO 9001:2015 Quality Management	
Systems	
ISO 14001:2015 Environmental	
Management System	
UL Quality Mark	
ISO 22000: Food Safety Management	





Eligible costs must be rendered and paid for prior submission of the application form to the Corporation

(A) Consultation Costs :

Consultancy services leading to qualifying certifications shall be considered eligible

Intensity Aid: 50%

Maximum Capping of €2500





The applicant needs to submit a service contract specifying:

i. the services required;

ii. the activities and related deliverables resulting from the consultancy service and the anticipated outcomes;

iii. the commencement date and the termination date of the service requested;





(B) Certification Costs :

Costs incurred from a **Certifying Body** as may be required by the undertaking to achieve the Certification.

These costs may include:

- first time audits,
- due diligence or
- verification service

Intensity Aid: 75%



**Ineligible Costs** 

a) wages, salaries, and another forms of remuneration of employees;

b) tax;

c) any costs paid for in cash;

d) costs related to maintain a certification, quality mark or licence;



**Ineligible Costs** 

e) services that are of a continuous or periodic nature or related the applicants operating costs (such as recurring fee and re-certification audits);

f) costs that are assisted (even partly) through other support measures administered by the Corporation or any entity other than the Corporation.



### **Application Process**

An undertaking claiming a tax credit for attainment of a qualifying certification, is to submit to the following documentation:

- Complete application form
- Copy of the documentation issued from the Certifying Body showing that the applicant has been granted a qualifying Certification
- Consultant's contract service
- A breakdown of costs incurred from the Certifying Body
- A fiscal invoice or fiscal receipt
- Proof of payment in relation to all eligible costs





## Submission of Applications related to Approved Certifications:

31<sup>st</sup> December 2017 (10:00 CET)



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Flexible. Effective. Innovative. Creative. Stable. Adaptive. Efficient. Supportive.

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